



APPLE ORCHARD

**JOHNNY APPLESEED DISTRICT
HOUSE OF DELEGATES**

OCTOBER 30, 2021

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Agenda

- Call to Order
- Zoom meeting logistics
- The Old Songs
- Introduction of Officers and Directors
- Acknowledgement of DPs and Guests
- Secretary's report:
 - Roll Call
 - Approve meeting agenda
 - Approve previous minutes
- President's minute
- Treasurer's Report
- 2022 Budget Review and discussion
 - Approve 2022 Budget
- Consent Agenda: Acceptance of the written reports
- Questions and Answers for our Directors
- Harmony Foundation Presentation
- Acknowledgement BHS and Society Representative(s)
- Planned Events
- LeadAc
- Nominating Committee Report
 - Approve 2022 JAD Officer slate
- Announcements/for the good of the membership
- Next HOD Meeting
- Adjourn: Keep the Whole World Singing

Presidents Minute

As you can imagine, this report has been incredibly difficult to write. Cancelled events, conventions, and concerns for the health and well-being of our members have made it incredibly difficult to do what we love to do in 2021.

We did have a few bright spots! Chapters are singing together, deciding for themselves how to safely sing and gather. Shows are being planned! Our prospects for gathering are brightening – I remain hopeful for a safe return to conventions and barbershop in 2022.

The JAD Summer Shindig was a very fun time – it was great to hear from our district's great quartets and to see some of our good friends in July. IQT was also successful and had a great turn out of our quartets, still wanting to improve and ready for their return to performances.

The board has decided to hold LeadAc in January as an in-person and virtual event – we hope you can join us for this great opportunity to be a better Chapter leader and a better barbershopper.

Many more events are being planned – including a return to Spring Convention in Dayton, OH. Stay tuned for more details, but it is sure to be a great time. I can't wait to get back to competition with my quartet, tag singing to all hours, hospitality rooms, and so much more. I hope you will join us!

I hope you all have a great and harmonious Holiday season and I hope to see you all at our upcoming events! Keep the Whole World Singing!

Chris Foisy - President

Treasurers Report

2021 was another odd year. The JAD Board started the year with a projected budget of \$11,840 in the negative. With projected expenses for the remainder of the year, I estimate that we will end up around \$2,000 in the positive. We have upcoming expenses for the Winter Board Meeting, however we will have revenue from interest income, BHS monthly charitable donations, as well as registrations for Top Gun (assuming this program is able to move forward). The Board currently has approximately \$94,000 in its checking account, as well as an additional \$32,700 in CDs. We look forward to 2022 and hope to provide move closer to normalcy and will seek to wisely use your funds to provide the best programs possible.

PROGRAM SUMMARY PROJECTIONS:	Budget	Actual	
Leadership Academy	\$0	-\$440	
Fall Convention	-\$9,670	-\$4,030	
Dues	\$17,000	\$16,000	Estimated Pending 2nd Half
Harmony Foundation	\$11,500	\$10,150	
BHS Charitable Contributions	\$2,000	\$850	Estimated Pending 4th Quarter
Interest (Checking & CD's)	\$100	\$30	Estimated Pending 4th Quarter
Miscellaneous	\$0	\$0	
Intensive Quartet Training	\$0	-\$20	
Regional Schools	\$0	\$0	
Spring Convention	-\$11,300	-\$8,070	
Top Gun	-\$1,900	\$1,900	
Web Site	-\$225	-\$220	
Harmony Marketplace	-\$500	-\$660	
REVENUE PROJECTIONS:	Budget	Actual	
District-Wide Senior Chorus	\$0	\$0	
Leadership Academy	\$0	\$0	
Fall Convention	\$7,950	\$0	
Dues	\$17,000	\$16,000	Estimated Pending 2nd Half
Harmony Foundation	\$11,500	\$10,150	
BHS Charitable Contributions	\$2,000	\$850	Estimated Pending 4th Quarter
Interest (Checking & CD's)	\$100	\$30	Estimated Pending 4th Quarter
Miscellaneous	\$100	\$0	
Intensive Quartet Training	\$0	\$530	
Regional Schools	\$0	\$0	
Spring Convention	\$200	\$0	
Top Gun	\$1,900	\$1,900	
Harmony Marketplace	\$0	\$0	
EXPENSE PROJECTIONS:	Budget	Actual	
Committees	\$6,025	\$2,540	
Contest & Judging Travel	\$1,800	\$0	
District-Wide Senior Chorus	\$0	\$0	
Leadership Academy	\$0	\$440	
Fall Convention	\$17,620	\$4,030	
Materials/Supplies	\$545	\$450	
Meeting Places	\$3,000	\$3,200	
Miscellaneous	\$100	\$0	
Officers	\$5,500	\$16	
Intensive Quartet Training	\$0	\$550	
Regional Schools	\$0	\$0	
Spring Convention	\$11,500	\$8,070	
Top Gun	\$3,800	\$0	
Web Site	\$225	\$220	
Harmony Marketplace	\$500	\$660	

Proposed 2022 JAD Budget

REVENUE PROJECTIONS:

District-Wide Senior Chorus	\$ 1,300.00
Leadership Academy	\$ 16,500.00
Fall Convention	\$ 18,200.00
Dues	\$ 14,000.00
Harmony Foundation	\$ 10,000.00
Interest (Checking & CD's)	\$ 100.00
Miscellaneous	\$ 100.00
Intensive Quartet Training	\$ 1,200.00
Regional Schools	\$ 5,000.00
Spring Convention	\$ 21,200.00
Top Gun	\$ 1,900.00
Harmony Marketplace	\$ 2,700.00
TOTAL INCOME	\$ 92,200.00

EXPENSE PROJECTIONS:

Committees	\$ 5,025.00
Contest & Judging Travel	\$ 500.00
District-Wide Senior Chorus	\$ 1,300.00
Leadership Academy	\$ 16,500.00
Fall Convention	\$ 18,350.00
Matls/Supplies	\$ 300.00
Meeting Places	\$ 3,000.00
Miscellaneous	\$ 600.00
Officers (Incl HEP Task Force)	\$ 14,850.00
Intensive Quartet Training	\$ 2,000.00
Regional Schools	\$ 5,000.00
Spring Convention	\$ 18,750.00
Top Gun	\$ 3,800.00
Web Site	\$ 225.00
Harmony Marketplace	\$ 2,000.00
TOTAL EXPENSE	\$ 92,200.00

Chad Lulfs – District Treasurer

April, 2021 House of Delegates Meeting Minutes

- President Foisy Called to Order at 10:30 am
- CC Snyder reviewed Zoom meeting logistics
- Past President Rubin opened with group singing The Old Songs
- President Foisy introduced the list of officers and directors
- Acknowledgement of DPs and Guests
 - David Rubin, Bari Courts
- Secretary's report:
 - Roll Call
 - Doc George move we continue with the meeting with 20 present due to Covid situation, approved by acclimation
 - Approved the meeting agenda
 - Approved previous minutes
- President's minute
 - District is looking forward to resuming to normal in second half of 2021. Summer Shindig Parade of Quartets along with any chapters
 - Planning full fall convention in Dayton
 - Chapters are starting to return to in-person meetings, discussion of attending representatives regarding how their chapters are restarting, a variety of plans were discussed
- Treasurer's Report – Chad Lulfs
 - Update to report distributed, \$6300 under budget at this point.
 - Received the Harmony Foundation check
 - Dues are down this year, hope to see increase when chapters reopen and fall convention is held
 - Motion to accept Treasurers report, seconded and passed by acclimation
 - 2021 Budget provided in the Apple Orchard.
 - Support for judge candidates has been added, along with replacement of convention laptop
 - Adjusted deficit of \$11,840 due to lack of Spring Convention, drop in member dues and providing programs to members with no additional fees.
 - Request for spreadsheet format to be provided to delegates, along with past expenses to compare.
 - Some members have not been receiving notice of memberships expiring, may be because of inaccurate emails, etc.
 - Discount dues categories have changed, members are frustrated with lack of communication provided by Society
 - Motion to approve budget, seconded and approved by acclimation
- Consent Agenda: Acceptance of the written reports
 - Motion to approve written reports as provided in Apple Orchard, seconded and approved by acclimation
- Planned Events (Nathan Miller)
 - Reviewed upcoming events
 - Summer Shindig, Saturday July 23, outdoor event, free to members, will also be livestreamed, more details to come as contracts are signed.
 - IQT Training in Columbus, August 21st. Doug Smeltz will be managing.

- Quartet Video event on August 21st for interested quartets.
- Joint Fall Convention with Cardinal District, in Dayton. Plan to have at least 20 non-contest events included with the contest events. It will be streamed with a small fee. District Quartet Championship, qualification for Choruses to qualify for Charlotte 2022 International Contest. Champions will be selected for each district.
- JAD Leadership Academy will be held in Columbus in January 2022, details to be provided
- The schedule of events is posted on District Website, along with Facebook page. It will be emailed to Chapter leaders also for distribution to members.
- Open discussion around Covid - rehearsals, keeping members engaged, staying safe, etc.
 - The District is not providing guidelines for the chapters and recommends following national, state and local regulations. There is no current plan to require evidence of vaccinations to participate
 - CDC has recently provided guidelines regarding indoor singing with masks and spacing, with fully vaccinated participation. Most recent CDC guidelines:<https://www.cdc.gov/coronavirus/2019-ncov/daily-life-coping/participate-in-activities.html>
 - Chapters should follow guidelines of their respective health department.
- Announcements/for the good of the membership
 - Matt Hopper, Harmony Foundation Intl representative to JAD, reviewed HFI disbursement to the District, along with 32 chapters receiving Donors Choice disbursements. He is available to attend Chapter meetings, in person or zoom to discuss disbursements, etc.
- Next HOD Meeting – Fall Convention in Dayton, Friday October 8th, details to be provided.
- The meeting adjourned at 11:54 am with Keep the Whole World Singing

Meeting Adjourned

Respectfully submitted,
Jeff Ulrich – District Secretary

Nominating Committee Report

2022 JAD Board Slate of Officer Nominees

Office	Nominee
President	Dave Rubin
Executive Vice President	CC Snyder
Immediate Past President	Chris Foisy
Treasurer & CFO	Chad Lulfs
Secretary	Jeff Ulrich
Board Member at Large: SW	David Short
Board Member at Large: NE	tba
Board Member at Large: SE	Steve Patrick
Board Member at Large: NW	Will Baughman

Respectfully submitted,

Nominating Committee:

Dave Rubin
Doug Smeltz
Steve Wyszomierski

Events & Conventions

Team members:

- Nathan Miller, Assistant Director of Events & Conventions
- Steve Sommer, Convention Manager / Housing
- Eric Koeller, Back Stage Manager
- Sharon Stevens, Registration Manager
- Nancy Chappell, Contestant Manager
- Ted Rose, Non Contest Activities Manager
- Skipp Kropp, Contract Review
- Bari Courts, Director C&J

The District Events Team is responsible for the effective planning, budgeting, site selection, and operation of all events held within the district, including: Conventions, Music Festivals, Music Leadership Schools and joint events with other a Capella organizations.

Accomplishments since last report:

- Completed contracting and planning for Harmony Harvest
- Contracted with Nationwide Convention Center – Lewis Center to host 2022 LEADAC
- Reviewed multiple potential sites for Fall Conventions 2022/2023

Immediate Focus Points:

- Organize facilities to host our 2022 Spring Convention & Contest.
- Manage a smooth coordination of a join Spring Convention with Cardinal District

Long term Attention:

Our immediate, as well long term, attention is directed toward the planning of Conventions 5- 6 years out.

Respectfully Submitted,

Nathan Miller
Director Events & Conventions

Director of Administrative Leadership Report

Leadership Academy 2022

At the time of this report's submission, the Leadership Academy for 2022 is still scheduled for an in-person event. However, a number of other BHS/District-related events have been cancelled or modified in favor of a virtual or quasi-virtual event. The JAD Board has recently discussed the possibility of another Virtual Leadership Academy in 2022, and, at this point, we are on hold until we can examine the COVID environment in early October.

Many plans have already been made and sessions booked for an in-person event, should we be allowed to deliver one, but we will hold off on those announcements and, of course, opening registration until we know for sure what type of event we will be holding. It is likely, by the time this report is received by members of the House of Delegates, the decision will have already been made.

While a Virtual Leadership Academy is certainly not our preferred method of conducting these learning sessions, we are fortunate in the fact that this would not be our first foray into the world of virtual events. This past January, as the Spring Report indicates, we delivered a successful Virtual Leadership Academy. That report contains all the details concerning total attendance, evaluations of sessions, and any technology problems we had during that initial effort in the virtual world for this event.

Should we be forced to go with a second virtual event, we will do everything we can to make sure the sessions are relevant and well-delivered and that attendees will, once again, provide very positive feedback on the experience. We also will do everything we can to learn from our experience and avoid letting technology hamper our efforts to get everyone registered and "present" when the sessions begin.

Ric Keaster - Director of Administrative Leadership

2022 Budget – proposed (details)

Revenues

District Dues	\$ 14,000.00
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SCHOOLS

LEADERSHIP ACADEMY

Chapter Registration	\$ 16,500.00
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Harmony Marketplace (See 350F)

TOP GUN

Registration	\$ 1,900.00
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Intensive Quartet Trng

Registration	\$ 1,200.00
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Regional School NE - Registration	\$ 1,250.00
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Regional School NW - Registration	\$ 1,250.00
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Regional School SE - Registration	\$ 1,250.00
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Regional School SW - Registration	\$ 1,250.00
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District Wide Senior Chorus Registration	\$ 1,300.00
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PERFORMANCE - CONVENTIONS

FALL CONVENTION

Hospitality Room Rental

Photo Purchases

Program Ads	\$ 200.00
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Hotel Rebate

Registration - Chorus	\$ 8,000.00
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Registration - Quartet	\$ 2,000.00
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Tickets	\$ 8,000.00
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Harmony Marketplace (See 350F)

SPRING CONVENTION

Hospitality Room

Hotel Rebate

Program Ads	\$ 200.00
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Registration - Chorus	\$ 11,000.00
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Registration - Quartet	\$ 2,500.00
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Tickets	\$ 7,500.00
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Harmony Marketplace (See 350F)

CHARITABLE CONTRIBUTIONS

HARMONY FOUNDATION	\$ 9,000.00
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BHS CHARITABLE CONTRIBUTIONS	\$ 1,000.00
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GRANTS

OTHER REVENUES

INTEREST INCOME	\$	100.00
GOLDEN APPLE INTEREST CIDER PRESS		
MISCELLANEOUS	\$	100.00
HARMONY MARKETPLACE		
Leadership Academy	\$	700.00
Spring Convention	\$	1,000.00
Apple Corps		
Fall Convention	\$	1,000.00
Total Revenue	\$	92,200.00

Expenses

MEETING PLACES EXPENSES

Board of Director's Meeting	\$	3,000.00
House of Delegates Meeting		

COST TO ATTEND SCHOOLS

LEADERSHIP ACADEMY

Materials & Supplies	\$	-
Harmony Marketplace (See 470D)		
Meals	\$	6,000.00
Faculty Travel Expenses	\$	1,000.00
Miscellaneous	\$	-
Rooms	\$	9,500.00

TOP GUN

Airfare/Travel	\$	1,500.00
Coach's Expense	\$	600.00
Hall Rental	\$	1,000.00
Meals	\$	600.00
Miscellaneous	\$	100.00
Intense Quartet Trng (F.K.A. Pop Gun)		
Coaches Expense	\$	500.00
Hall Rental	\$	500.00
Meals	\$	500.00
Mileage	\$	250.00
Miscellaneous	\$	250.00

Regional School NW

Administrator's Expenses

Coach's Expense	\$	625.00
Food		
Hall Rental	\$	625.00
Host Chapter's Share		

Regional School NE		
Administrator's Expenses		
Coach's Expense	\$	625.00
Food		
Hall Rental	\$	625.00
Host Chapter's Share		
Regional School SW		
Administrator's Expenses		
Coach's Expense	\$	625.00
Food		
Hall Rental	\$	625.00
Host Chapter's Share		
Regional School SE		
Administrator's Expenses		
Coach's Expense	\$	625.00
Food		
Hall Rental	\$	625.00
Host Chapter's Share		
Senior Chorus		
Music	\$	650.00
Name Badges		
Misc.	\$	650.00
OFFICE SUPPLIES & EXPENSES		
WEB SITE FEE	\$	225.00
BANK SERVICE CHARGE		
CREDIT CARD FEES		-
MATERIAL & SUPPLIES	\$	300.00
STATE FEE		
BHS DUES COLLECTION FEE		
OFFICERS		
Board Members at Large	\$	300.00
Executive Vice-President	\$	2,900.00
Immediate Past President	\$	500.00
Leadership Forum	\$	2,800.00
President	\$	2,900.00
Secretary	\$	500.00
Treasurer	\$	250.00
VP - C&J	\$	1,000.00
(NLE - VP - CDD)		
VP - Administrative Leadership (fka CSLT)	\$	500.00
VP - Events	\$	1,500.00
(NLE - VP - Financial Development)		

VP - Outreach	\$	400.00
VP - Music Education (fka MAP & CDD (NLE - VP - PR & Marketing) (NLE - 'VP - YIH)	\$	300.00
VP - Technology & Communications	\$	500.00
VP - Chapter Relations	\$	500.00
COMMITTEES		
Ad Hoc		
Regional Schools (fka Apple Corps)		
Awards	\$	2,250.00
C & J	\$	-
Chapter Support & Leadership Training		
Chorus Director Development		
Chorus Development		
Chapter Development		
Convention		
Leadership Academy		
Ethics		
Events	\$	2,775.00
Financial Development		
Harmony Foundation		
Historian		
Laws & Regulations		

Chad Lulfs – District Secretary